



November 2010

New Land Sales Celebrated Within CentrePort Canada

CENTREPORT CANADA and CB Richard Ellis have announced the sales of nine lots totaling 23 acres within CBRE’s Brookside Business Park located on the footprint of Manitoba’s inland port.

CBRE has been actively marketing available land within CentrePort Canada and its easy access to multi-modal transportation, including the new \$212.5-million divided expressway, CentrePort Canada Way (CCW).



“We at CB Richard Ellis believe that this enterprise will transform Winnipeg into one of North America’s major distribution centres,” said Robert Scaletta, sales associate at CBRE in Winnipeg. “We look forward to continuing our relationship with CentrePort Canada and witnessing firsthand the benefits that this initiative will have for our city and province.”

“It has been wonderful to work with CBRE’s Winnipeg office,” added Diane Gray, president and CEO of CentrePort Canada. “They have shown tremendous interest in CentrePort Canada and have worked hard to sell the advantages of doing business right here within our site. CBRE’s Brookside Business Park is really taking shape and we are excited about the developments moving forward.”

CentrePort Canada has been working with a number of global real estate firms to promote development including DTZ Barnicke, Cushman & Wakefield, and Colliers Pratt McGarry, in addition to CBRE.

Scaletta and Gray said there are numerous advantages to working together, including pooling contacts in order to tap into a larger audience of potential investors and opening more doors to future opportunities.

CentrePort’s strategic transportation assets, such as CCW, also help CBRE market the land as a prime spot to invest and grow, Scaletta added.

CBRE’s Brookside Business Park totals 138 acres and is located north of Inkster Boulevard. The sales of nine lots total \$3 million and include a mix of new operations and significant expansion of local companies. Design and construction work has begun on several of the lots.

One of those companies is Rosedale Transport Ltd. of Ontario, which has purchased land with plans to build a 40,000-square-foot building that will become a hub for Western Canada. CentrePort Canada’s location just makes “sense,” concluded Chris Lerm, Rosedale’s regional manager, who joined Scaletta and Gray at the October announcement.



Diane Gray, Chris Lerm and Robert Scaletta announce development plans at CBRE’s Brookside Business Park

Flying High...

CENTREPORT CANADA is a significant greenfield site with more than 135 businesses already operating within the 20,000-acre footprint, including several successful aerospace companies.

Bristol Aerospace recently celebrated the sod-turning of its new, \$20-million advanced composite manufacturing centre at its Ellice Street location.

Dignitaries included Prime Minister Stephen Harper, Industry Canada Minister Tony Clement, Public Safety Canada Minister Vic Toews, Manitoba's Entrepreneurship, Training and Trade Minister Peter Bjornson as well as officials from Magellan, Bristol's parent company.

StandardAero has had a busy fall, signing an exclusive, three-year maintenance agreement with Australia's Airnorth. The company also announced that it has landed its first contract with a Russian airline to do engine maintenance work.

The agreement with Moscow-based Region Avia Airlines marks a breakthrough, providing StandardAero with "strategic entrance" into the Russian airline market, the company said in a statement.



Bristol Aerospace has extensive expertise manufacturing components using composite materials.

Congratulations!

Congratulations to **Art Mauro** on being chosen the 2010 recipient of the Lieutenant Governor's Award for outstanding contributions to the community.

Art is the vice-chair of the founding board of directors of **CentrePort Canada**. He has a long history of providing leadership in business, transportation, education and other sectors that contribute to the quality of life in Manitoba.

Art is one of a distinguished list of winners of this year's Manitoba Business Awards, sponsored by the **Manitoba Chambers of Commerce**. For more information about this year's awards, visit www.mbchamber.mb.ca.

Manitoba Shines on the World Stage

More than 500 business leaders from across the globe gathered in Winnipeg, Manitoba for **Centrallia 2010**, a business match-making event aimed at helping companies find customers, partners and new opportunities.

Congratulations to **Agence Nationale et internationale du Manitoba (ANIM)** and their partners on organizing a successful event that put Manitoba front and centre on the world stage.

Got a news tip? Contact Riva.Harrison@CentrePortCanada.ca

Arctic Summit

CENTREPORT CANADA is participating in the upcoming **Arctic Summit**, hosted by the Province of Manitoba and the University of Winnipeg.

The scope of the summit will include increasing international trade through the Arctic and economic development opportunities for northern communities and Indigenous peoples, as well as a focus on sustainable communities. The summit is Nov. 8 to 10 at the University of Winnipeg.

