



Serviced Land Coming Soon to CentrePort Canada

CENTREPORT CANADA joined forces with the Province of Manitoba, City of Winnipeg and RM of Rosser in announcing a \$17-million water and wastewater servicing plan for more than 1,100 acres located within the inland port.

The servicing agreement covers a significant and growing area of CentrePort Canada known as “phase one, stage one,” which is located west of Brookside Boulevard and north and south of Inkster Boulevard.

Industrial land in the area is in high demand, with more than 50 acres sold to date and new manufacturing and warehousing operations already under construction. The area will have prime access to the new divided expressway, CentrePort Canada Way.

“The sky is the limit,” said Winnipeg Mayor Sam Katz, who announced the funding with Premier Greg Selinger and Rosser Reeve Frances Smee. Katz noted that the servicing agreement advances the findings of the Mayor’s Trade Council Report (2008) which first recommended building an inland port.

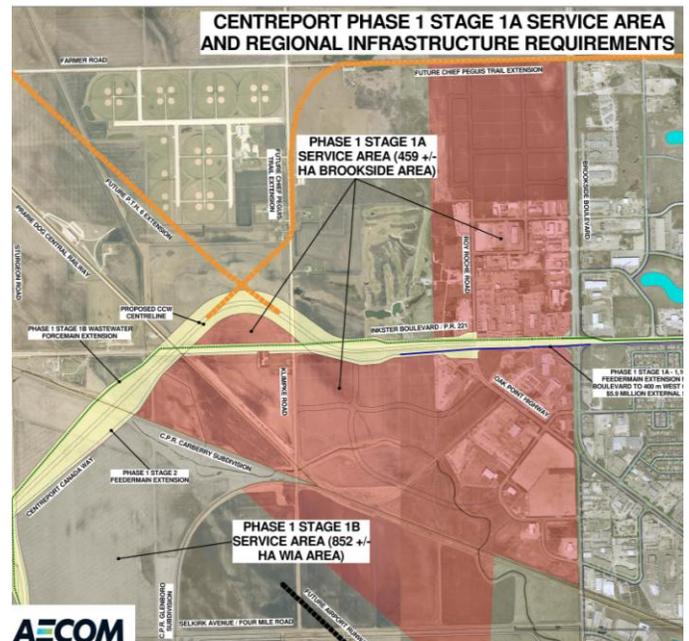
“Everybody is developing their assets but we have significant advantages,” Selinger said, referring to the tri-modal transportation assets of rail, trucking and air cargo, as well as access to the deep sea Port of Churchill.

Smee said the announcement is a reflection of the “positive partnership” Rosser has with CentrePort, the province and the City of Winnipeg.

Diane Gray, president and CEO of CentrePort Canada, said the servicing agreement is a major milestone in the corporation’s young life. She thanked Selinger, Katz, Smee, and Coun. Scott Fielding, who emceed the event, for their “tremendous leadership.”

CentrePort has been working closely with real estate partners’ CB Richard Ellis and DTZ Barnicke in marketing Brookside area industrial land. The availability of serviced land will now enable the partners to negotiate with companies that require serviced land, Gray said.

Government investments in servicing CentrePort Canada will be recovered from the property taxes generated by new development in the area via a cost-recovery funding arrangement called tax increment financing (TIF).



SERVICING will be extended to a 1,100-acre area (in red above) which includes CBRE’s Brookside Business Park and DTZ Barnicke’s Brookside Industrial Park West.

Brookside is Booming

THE NEWS THAT SERVICING for water and wastewater is being extended to CentrePort Canada is expected to further spark investor interest in the industrial area located west of Brookside Boulevard near Inkster Boulevard.

The area is already a buzz of construction activity and in June, **DTZ Barnicke** and **CentrePort Canada** announced the sale of 27 acres inside Brookside Industrial Park West to two companies, **Trailer Wizards** and **Fort Garry Fire Trucks**.

“The development of CentrePort Canada is causing investors to sit up and take notice,” said **Martin McGarry, president of DTZ Barnicke Winnipeg**.

“Interest in purchasing land has never been higher and we anticipate that it won’t be long before we move into the next phase of development at the site.”

Trailer Wizards, a national company that provides coast-to-coast trucking rentals, acquired 19 acres to expand its Winnipeg operations.

Fort Garry Fire Trucks (FGFT) will also be expanding its operations on a newly-acquired 8.1-acre parcel of land. FGFT builds fire trucks, custom-built pumpers, aerial ladders, water delivery tankers and other fire-fighting equipment.



WINNIPEG MAYOR SAM KATZ (above) and **MANITOBA PREMIER GREG SELINGER** announced \$17 million in joint funding to extend servicing to more than 1,100 acres located within CentrePort Canada.

Bison Transport Blazes New Trail

MANITOBA’S BISON TRANSPORT is the first transportation company in Canada to sell carbon credits as part of the corporation’s ongoing efforts to reduce greenhouse gas emissions.

Bison Transport is located within CentrePort Canada and **CEO Don Streuber** is also the vice-chair of CentrePort’s board of directors.

“We have a sustainability agenda which is good for business and reduces costs,” Streuber told the **Winnipeg Free Press**. “We also think it’s good for the community and has been appreciated by employees and others.”

It is anticipated that Bison’s various fuel-efficiency measures will have reduced CO2 emissions by about 368,000 tonnes over a 10-year period ending in 2015.



In Partnership with Mexico

CENTREPORT CANADA has signed a collaboration agreement with **Guanajuato Puerto Interior (GTO)** in Mexico that will see the two inland ports work together in strategic projects, technology interchange and information exchange.

The agreement was signed at **NASCO** in May by **Diane Gray, president and CEO of CentrePort Canada**, and **Jorge Acevedo, executive director of GTO**. The signing was witnessed by **Gary Doer, Canada’s ambassador to the United States**.

CentrePort Canada is active in NASCO and activities involving the Mid-Continent Trade and Transportation Corridor which connects Manitoba to the U.S. and Mexico.



Got news? Contact Riva.Harrison@CentrePortCanada.ca